# STAKEHOLDER MAP OF DECISION MAKERS - WHO IS IN YOUR DRIVING COMMUNITY?

### **Grey Fleet: Engaging Stakeholders for Improved Safety**

This document is designed to guide fleet managers and organisation workers in effectively engaging stakeholders for grey fleet safety management. By providing essential questions, practical methods, and step-by-step approaches, it outlines how to ensure organisational awareness, compliance, and collaboration.

### **Key Stakeholder Questions**

These foundational questions help stakeholders understand grey fleet requirements and assess current management practices:

#### 1. Fleet Awareness

- Are there members of the workforce using private vehicles for work purposes?
- Does the organisation have clear policies and procedures defining "grey fleet"?

#### 2. Roles and Responsibilities

 Are all members, from workers to management, aware of their roles within the grey fleet safety framework?

#### 3. Safety Management and Compliance

- Are there documented plans for managing grey fleet safety risks?
- Are vehicles maintained, and are drivers appropriately managed?

#### 4. Policy Enforcement and Monitoring

 Are there oversight systems ensuring compliance with safety protocols?

## **Identifying Grey Fleet Challenges**

Grey fleet vehicles, or private vehicles used for work, pose unique safety and compliance risks, especially as they are not directly managed by the organisation. This "out of sight, out of mind" dynamic often leads to gaps in safety protocols. Establishing a robust grey fleet management system is crucial to bridge these gaps, making grey fleet management a collective responsibility, as led by management.

## **Engagement and Support Process**

Gaining organisational support requires a strategic approach, especially with stakeholders unfamiliar with grey fleet safety concepts. This section offers a six-step process for achieving stakeholder buy-in, from executives to vehicle operators.

# Understanding Grey Fleet Introduce grey fleet as an organisational term, clarifying that it applies to private vehicles used for work tasks. Define why grey fleet management matters under health and safety

regulations.





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#### 2. Identifying Safety Risks

Discuss specific risks, including vehicle roadworthiness, driver fatigue, and compliance. Outline the legal obligations and potential liability for the organisation and the individual driver.

#### 3. Core Safety Elements

- Emphasise the importance of vehicle maintenance checks.
- Address elements relating to the driver and vehicle.
- Highlight journey planning and incident reporting.

#### 4. Developing Grey Fleet Maturity

- Involve key stakeholders in safety decisionmaking.
- Implement structured internal processes for monitoring and reviewing grey fleet risks.

#### 5. Building a Grey Fleet Policy

- Identify necessary resources, from budgeting to training materials.
- Document a clear policy framework with defined roles for each stakeholder.

#### 6. Ensuring Continuous Improvement

- Establish routine training programs and pre-start checklists.
- Facilitate regular feedback sessions with stakeholders.
- Commit to ongoing communication and consultation to adapt policies as grey fleet dynamics evolve.





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### **Methods for Sustained Engagement**

#### 1. Regular Communication Channels

- Meetings and Briefings: Schedule regular team meetings and safety forums to reinforce grey fleet policies.
- Safety Bulletins: Distribute updates via email or newsletters to remind stakeholders of grey fleet protocols.
- Digital Tools: Use dedicated systems for the reporting of incidents, updating policy documents, and tracking safety metrics.

#### 2. Training and Education Initiatives

- Onboarding Programs: Introduce new workers to grey fleet policies and safety expectations.
- Driver Safety Training: Offer ongoing education on safe driving practices, emphasising the specific risks of private vehicle use for work.
- Safety Sessions: Engage experienced workers in leading discussions on grey fleet best practices to foster a culture of shared responsibility.
- Worker Education: Develop a 12-month plan to integrate road safety messaging as regular touch points to create conversations.

#### 3. Data-Driven Oversight

- Centralised Data Collection: Maintain a database for vehicle and driver information, ensuring secure access for authorised users.
- Performance Tracking: Implement benchmarking for fleet compliance, monitoring outcomes, and refining training based on data insights.
- Incident Reporting and Analysis: Promote the reporting system for incidents and near misses to facilitate continuous safety improvement.

# Promoting a Culture of Shared Responsibility

Leadership commitment is crucial for embedding grey fleet safety into the organisational culture. Visible management support, combined with transparent communication and accessible resources, demonstrates the importance of grey fleet safety to all employees. By actively involving employees in policy development and safety discussions, the organisation cultivates a culture where grey fleet safety is a shared, collective responsibility.

#### Conclusion

Effectively engaging stakeholders in grey fleet management enhances safety, compliance, and organisational resilience. By implementing this guide's communication, training, and monitoring strategies, organisations can help create a collaborative approach to grey fleet safety.

